

Leadership Charisma

Engagement

Results



5 WAYS - IN 5 DAYS TO ENHANCE YOUR CHARISMA

	PRINCIPLES	DAILY ACTIONS
CONNECT WITH OTHERS	<ul style="list-style-type: none">• Connect with your eyes• Give your undivided attention• Acknowledge, Affirm, Ask	<ul style="list-style-type: none">• Practice maintaining eye contact for 1 min• Physically move away from objects that grab your attention• Suspend your own judgments, thoughts
BE ENERGETIC, POSITIVE, ENTHUSIASTIC	<ul style="list-style-type: none">• Believe in what you are doing• Cultivate a “Can-Do” attitude• Surround yourself with positive people• Write in a gratitude journal• Nurture your own energy	<ul style="list-style-type: none">• Come to work with a smile• Make at least 3 positive comments before lunch• Complete 1 task that energizes you• At day’s end, write down the 5 best things that happened that day
FOCUS ON THE PRESENT	<ul style="list-style-type: none">• Set goals• Make plans• Take action	<ul style="list-style-type: none">• Review your goals daily• “Watch” how often your attention wanders• Practice 100% focus (10 min exercise)• Give your undivided attention
BELIEF IN OTHERS	<ul style="list-style-type: none">• “Give the other person a fine reputation to live up to.” Dale Carnegie• Identify at least 1 unique, positive characteristic of each employee• State your expectations• Affirm your expectations: “I know you have the skills to make this happen	<ul style="list-style-type: none">• Affirm a positive trait of at least 3 people that work for you• Watch for doubt, turn it into positive• Watch for doubt and insecurity in others, turn it around• Make your expectations clear and your faith in the person even clearer
INSPIRE WITH YOUR VISION	<ul style="list-style-type: none">• Repeat your VISION often --- make it real• Connect your VISION to each employee (WIIFM)• Communicate your VISION to your customers, clients, vendors, partners• Remember, we all want to be a part of something bigger than ourselves	<ul style="list-style-type: none">• Clarify the VISION you want to achieve• Relate this VISION to as many actions/activities as you can during the day (at least 4)• Ask others what they might do to achieve this VISION